State of California

BOARD OF EQUALIZATION

SALES AND USE TAX REGULATIONS

Regulation 1584. MEMBERSHIP FEES.

Reference: Sections 6011.1, 6012, and 6012.1, Revenue and Taxation Code.

(a) APPLICATION OF TAX.

- (1) IN GENERAL. Membership fees related to the anticipated retail sale of tangible personal property are includible in taxable gross receipts when either
 - (A) the retailer sells its products only to members and the membership fee exceeds a nominal amount, or
- (B) regardless of the amount of the membership fee, the retailer sells its products for a lower price to a person who has paid the membershipfee than to a person who has not paid the fee.
- (2) INCIDENTAL SALES. Charges for membership fees not related to anticipated retail transactions are not subject to tax. For example, when a country club or similar organization charges fees (dues) to members and provides substantial service benefits, e.g., the use of golfing, tennis and swimming facilities, the membership fees are not related to sales even though the organization may establish minimum meal and drink purchase requirements for its members.
- (3) CONSUMER COOPERATIVES. Initial or periodic membership fees received by consumer cooperatives, as defined in sections 6011.1 and 6012.1 of the Revenue and Taxation Code, are not subject to tax.

(b) NOMINAL AMOUNT.

- (1) For purposes of this regulation, the term "nominal amount" means an amount totaling \$40 or less per year subject to increase as provided in subdivision (b)(2). Amounts received for memberships which are in conjunction with a basic membership (add-ons) are not considered a part of the basic membership fee in determining the nominal amount of the basic membership. Additional cards issued under the same membership number are sales of separate memberships.
- (2) During September in the year 2000, and every five years thereafter, the threshold for the nominal amount will be adjusted effective the following January 1, rounded to the nearest \$5, to reflect changes in the California Consumer Price Index (CCPI) whenever that change is more than 5 percent higher than any previous adjustment. For purposes of computing the CCPI increase, the June 30 CCPI index of the computation year will be compared with the June 30 CCPI index of the computation year which resulted in an adjusted nominal amount. For example, for the January 1, 2001 adjustment computation, the CCPI index on June 30, 2000, will be compared with the CCPI index on June 30, 1995. If no adjustment is made at that time, the next comparison will be of the CCPI index on June 30, 2005 with the CCPI index on June 30, 1995.

(c) OPERATIVE DATE.

The provisions of this regulation are operative January 1, 1996.

History: Adopted February 22, 1996, effective August 2, 1996.

Regulations are issued by the State Board of Equalization to implement, interpret or make specific provisions of the California Sales and Use Tax Law and to aid in the administration and enforcement of that law. If you are in doubt about how the Sales and Use Tax Law applies to your specific activity or transaction, you should write the nearest State Board of Equalization office. Requests for advice regarding a specific activity or transaction should be in writing and should fully describe the facts and circumstances of the activity or transaction.